



ESTIMATING SOLUTIONS GROUP

**Estimating Solutions
Group enables clients
to operate efficiently
through outsourcing.**

We provide client solutions across all aspects of Estimating and Tender Submission, Programming, Scheduling, Cost Control, Contract Management and Project Assistance.

ELECTRICAL

CIVIL

HYDRAULIC

MECHANICAL

BUILDING

1300 083 238

www.estimatingsolutions.com.au
info@estimatingsolutions.com.au



Why Us?



COST-EFFECTIVE SOLUTION

- » Outsourced service
- » No permanent overheads to our customers, no salaries, superannuation, sick leave, or management costs
- » Pay as you go service, meaning our customers can use our service as they need to suit their business requirements



INCREASED OPPORTUNITY

- » Our customers can tender for more business as there are no productivity limitations
- » We can provide results even within the sometimes-unrealistic time schedules requested by your client
- » Our customers can achieve deadlines



FLEXIBILITY

- » Our quote sheet is variable allowing our customers flexibility to amend details and determine the end tender price
- » Our market and industry knowledge enable us to provide a timely and accurate turnaround on projects



UNIQUE PROFILE

- » Every ESG customer has their own profile in our system
- » We use pricing from our customers' nominated suppliers whenever possible
- » All our work is strictly private and confidential. All ESG customers data is protected



OUR TEAM

- » Over 100 years combined experience across our team
- » Countless projects completed, giving ESG the knowledge, experience and understanding of working with businesses of all sizes
- » We keep abreast of industry innovations, providing our customers with advice, guidance and cost saving solutions

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Our Services

Estimating

We offer estimating services to assist all sized electrical, hydraulic and civil contractors tender on projects without the full-time commitment.

Project Management

Our project management service covers all aspects of a project and includes cash flow forecasts, budget forecasting and delivery, procurement, cost control and tracking, variation preparation and submission, reviewing contractual documentation, value engineering, and detailed project progress reports.

Drafting

We supply residential, commercial and industrial drawings, and our fast, accurate plans will make the approval process easy enabling the construction phase to begin.

Gantt Charts

We can create Gantt Charts for construction projects, allowing a company to keep track of activities and progress.

Education & Advisory

With over 100 years combined knowledge and industry experience, we can provide education and advice about estimating, tendering and project management.

Tender Writing

We provide a tendering service that covers all aspects including material take offs to tender submission.

Cost Controls

We will help control the cost of a project, ensuring it stays on track and within budget.

Feasibility Studies

Our feasibility studies service will help companies determine the viability of taking on a project.

Value Engineering

We enable businesses to get more value out of their projects, assessing all aspects of a project to ensure they run more efficiently.

Variation Preparation

We can help calculate the variations from awarded tender documents.

Material Take Off's

We provide fully itemised Microsoft Excel spreadsheet with material quantities, along with a set of marked-up drawings, within 7 days.

And more including D&C Project Design, QS Support, Programming, Scheduling, SMP Support, Value Management (VM), RCP Overlays, IFT to IFC Updates, and Procurement.



How It Works

1

Send us your documents

Forward the project drawings and specifications to rfq@estimatingsolutions.com.au

2

We'll give you a no obligation quote for services

Our professional team of estimators will review the drawings and process specifications to assess the length of time it will take to complete the project. Our quotes are transparent and detail the hours required to complete the work as well as the hourly charge rate.

3

Material take off completed

We'll complete a material take off along with a set of marked-up drawings.

4

RFQ to your preferred suppliers

You won't have to worry about this, we will get in contact with your preferred suppliers for you.

5

Quote sheet is completed

Our estimators will complete a quote sheet which will be variable, allowing you to amend details and determine the end tender price.

6

Tender submission

We will prepare a tender submission for you making the process easy and efficient. All you'll have to do is check you are happy with everything and submit to your client!



FAQ's

How fast can you complete a project?

We pride ourselves on our fast turnaround, meeting even the toughest deadlines. Without the need of suppliers, we can (in some cases) complete projects the same day!

Why should we use ESG?

Having a full-time electrical and civil estimator can cost in the region of AUD\$60,000 – \$150,000 per annum. By using Estimating Solutions Group, you are not locked into any contracts and our service is based on an as-needed basis only, eliminating the need for having a full-time estimator on staff.

How much do you charge?

Simply send us the project documentation and we will provide an obligation free quote on the cost of estimating your project.

How do I pay for your services?

We accept PayPal, credit card, and bank transfer.

What happens if multiple contractors request the same project?

We base our services on trust and integrity. Should this scenario occur, we shall contact all contractors and let them all know that we are pricing it for someone else, you will then be asked if you wish to proceed. If all contractors wish to proceed, we simply price the project accordingly, enter each contractor's supplier pricing, submit the tender and then split the invoice evenly. It's then down to you how competitive you wish to make your tender by adjusting your quotation. (Hourly Rates, Margins, Labour Install Rates, etc.)

Our Values

HAVE FUN

Positive relationships, celebrate success

TAKE ACCOUNTABILITY

Care, pride, if it's meant to be, it's up to me

STRIVE FOR SUCCESS

Delivering our very best

ENSURE GROWTH

Learn & evolve, continually develop

INNOVATION

Challenge, think differently, develop ideas

Our Clients



"We had a huge rush of projects that needed pricing to our regular builders and there was no way we could complete all of the tenders on time. I searched Google for an estimator, found ESG, made a call, and ESG took care of our tenders. It was that easy! We managed to submit all 10 tenders and won 40%. We now use ESG as our overflow service when required."

— BRAD, QLD

"I called ESG and they had a team of professional estimators ready to assist me when one of my estimators took time off work. My business continues to use ESG as they are a more cost effective and reliable way to ensure tenders are completed on time."

— STEVE, WA

"Our client asked us to complete a project at a cost we didn't think was feasible. We engaged ESG to price the project to make sure we could complete the project on budget and the outcome was fantastic. ESG showed us that if we were to take on the project at that cost, we would lose \$100,000. We successfully negotiated increased costs with the builder based on these figures."

— MARC, VIC

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